

# the Bottleneck News July 2010

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## Stop and smell the Rosé.

Delicate and refreshingly dry rosé is the favoured drink for a summers day. The traditional way to make a rosé wine is to leave the skins of red grapes in contact with the wine for 24 hours then draw off the juice and then ferment into a pleasing pink coloured wine. The less contact with the skins the lighter the colour and often the flavour. Another way to make rosé wine is as a by product of red wine, when a red is not going to be as dark and intense as required free run rosé juice will be drawn off and then fermented into a rosé wine. The term for this style of wine is saignée literally meaning bleeding of the vat. The third style of rose is often thought of as "cheating" that is to blend red and white wine together, the fact is that most pink Champagne is actually made by the blending method. We have twenty four rose wines in stock at present and they are all different in price and style ranging from £4.19 for a French Vin de Table to Mercier Champagne at £24.99 bottle. Some of our new rosé wines are really exciting particularly the super Prosecco Nerello Mascalese Brut Rosé from Zonin at £9.49 bottle it shouldn't be just for celebrations with it's raspberry and



strawberry fruit aromas and flavours treat yourself it's delicious. Another new arrival is the fabulous sparkler from Green Point Rosé from the Yarra Valley Australia at £14.99, this wine is classy and you could be easily fooled into thinking that this is Champagne, so it's not a surprise to learn that Green Point is Moët & Chandon in Australia. Our next find is a surprisingly reasonably priced Spanish offering from Gonzales Byass their Altozano Tempranillo Shiraz Rosado 2009 at £5.49 bottle, it is deeply coloured, fresh, dry, crisp and attractively fruity and we think it's a sit in the garden sipping wine or pair with fresh grilled sardines. Also new in is the stylish but reasonably priced Belle Combe Cave Terraventoux Rosé 2009 at £6.49 bottle. The wine is produced from two Rhone valley grape varieties Grenache and Syrah producing a fresh, dry, cherry and berry fruity rosé that is both subtle and balanced. Consistently our best selling rosé is the outstanding Château de l'Aumerade Cru Classé Côtes de Provence Rosé 2009 at £9.99 bottle. This is classic dry French rosé silky, balanced and refreshing with a fruity spicy character. It's summer time to drink rosé wine.

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**TOO BUSY TO COME INTO TOWN, FINDING IT DIFFICULT TO PARK. NO WORRIES WE OFFER A FREE DELIVERY SERVICE ON ORDERS OVER £30 WHY NOT TAKE ADVANTAGE OF IT?**

# Planning a Wedding

It's the happiest day of your life but it can also be the most expensive. The main thing to remember is that it can still be a wonderful day with happy memories to cherish and it needn't break the bank. Broadstairs is very lucky to have the wonderful Bridal Gallery at 1, Chandos Road Broadstairs CT10 1QP where the incredibly stylish gowns can be found and suits that any groom would be proud to wear. One of the most reliable and creative caterers is Broadstairs based, try Kentish Man for all your party needs not just weddings!! Where would you



find the wine, well there is the only national award winning wine shop in Thanet that's you guessed it the Bottleneck. If you wish to be patriotic then we have excellent English wines available including the award winning Nyetimber Classic 2005 at £26.00 and the excellent Blanc de Blanc 2001 at £28.50 bottle. Don't forget if you buy wine for your wedding (or party) from us we have a free loan of glasses, free delivery, and sale or return facilities too. It costs nothing to talk to us about your forthcoming party and we are always happy to give free advice so come in and see us.



**FOLK WEEK PROGRAMMES  
AVAILABLE NOW £3.50 EACH**



# Trust me I'm a Wine Merchant!

You may not be aware of a service that we have been running for many of our customers, that is the "trust me" case that is delivered free of charge to your door every month. You tell us how much you wish to spend from £60.00 a case upwards, you can stipulate one of each wine or any multiple you like to make up the case. Then you tell us if there is any style, grape variety, or a particular country that you dislike wines from and we'll do the rest. If you require a delivery on a certain day once a month we'll pencil you in for that day we would normally deliver on the first Wednesday or Saturday of each month.

If you prefer to pick up the phone and talk to us or email us when you need your next "trust me" order



that's great.

As a special introduction to this way of buying our wine we are offering 10% case discount for the month of July, and hey we are not forgetting our existing "trust me" customers they to will get a 10% discount this month too.

Remember you can cancel this arrangement at anytime if it doesn't work for you, if you buy wine on the web it takes several days to get to you and if you don't like the wine nine times out of ten it's too much fuss to send it back!! We are here and we are listening to you and we'll do the best to get wines to you that you will enjoy.



## Wine Tastings

Tastings in June were all about South Africa and the star of the show was an unassuming little wine range from Bottleary Hills in the Stellenbosch region. The whole range did well with a sell-out on the tasting of Sauvignon Blanc, closely followed by the Pinotage, Shiraz and the Rosé at just £5.99 a bottle this range is proving to be startlingly popular. Other wines that did well in the tastings were the award winning Merlot from Niel Joubert wines at £6.99 bottle and the sister wine Chenin Blanc at just £4.99 bottle this has to be the best ever value. Saam Mountain Chenin and Pinotage were an instant success and we are hoping to do more wines from this splendid co-operative, special offer price at 2 for

£11.00 is excellent! Inevitably the delicious Very Sexy Shiraz at £9.99 bottle showed well as did the sublime Galpin Peak Pinot Noir £19.99 bottle. As a whole I'd say that South African wines showed to great advantage and we are pleased to be able to bring them to you.



**NEXT TASTING SUNDAY JULY 25th from 11.30am to 3.30pm**

## New Arrivals

### Italy

**Miopasso Nero d'Avola Sicilia 2008 at £7.69 bottle**

*Delicious full bodied red with good depth of colour. Rich fruity nose, hinting at the rich complex wine to come. Full rounded and has a long finish. Pair with red meats or game.*

**Tresa Rina Ianca Grillo Viognier Sicilia 2009 at £9.99 bottle**

*Complex weighty white produced from the traditional Sicilian grape variety Grillo plus the French variety Viognier. The wine is crisp with citrus fruit and vanilla in evidence. Good paired*

*with sea bass or other meaty white fish.*

### Spain

**Valdueza Vina de la Tierra de Extremadura 2007 at £ 12.95 bottle** *Produced from Cabernet Sauvignon, Syrah and Merlot this excellent red spends 12 months ageing in stainless steel and in French oak barrels. The resultant wine is vibrant with unctuous aromas of bramble, vanilla and touch of spice. Fillet steak and all the trimming or the cheese board would pair with this excellent wine.*

## Wine Wizard

Ok Lin and Chris might buy the occasional Crystal Decanter even crystal wine glasses or even Cristal Champagne but Crystal Palace Football Club that could be a Crystal too Farr. Well Stephen Browett of Farr Vintners did just that!! It reminds me of a quote "I wonder what the vintner



buys, one half so precious as the goods he sells" Omar Khyyam. Thanks to John for reminding me of that quote. Have you noticed they've cut me short again.....they keep saying they have more important news!!!

# Tasting, Jackson Estate wines.

The Bottleneck has a wonderful opportunity in September, a wine Tasting and talk by John Stitchbury the owner of Jackson Estate Wines New Zealand. Please get in touch with us if you are interested in attending. This will be a ticket only tasting by our invitation only

but will be free of charge to our customers. The venue will be Pierremont Hall Broadstairs and the numbers will be limited to 40 people. So get in touch soon if you are interested as numbers are strictly limited.

## Special Offers

### Australia

Back by popular demand light sparkle and a hint of fruity sweetness and only 7.5% alcohol by volume Trencham La Famiglia Moscato 2008 usually £7.99 now at £5.99 bottle plus case discounts too!!

Matilda Plains Sauvignon Blanc 2008 usually £8.69 bottle special offer price £5.99 bottle plus case discounts too!!

### California

Echo Falls Red Rosé & White at £4.99 bottle or buy 3 for £12.00

### France

Marcel Hubert Red, Rose, Medium White and Dry White at £4.19 bottle or buy any 3 for £10.00  
J P Chenet Red Rosé & White £4.99 bottle or buy any 3 for £12.00

### Italy

Manara Grillo Pinot Grigio 2008 usually £6.99 bottle Now at an exceptional price of £4.99 bottle plus case discounts too!!

### New Zealand

Spy Valley Sauvignon Blanc 2009 usually £9.29 bottle special price £7.99 bottle plus case discounts too!!

Allan Scott Pinot Grigio 2008 usually £11.15 Special price £8.99 bottle plus case discount too!!

### South Africa

Graham Beck Coastal Merlot 2006 at £7.99 bottle or 2 bottles for £13.50

Bramptons Old Vines Red 2007 usually £7.99 bottle Bin End Offer £5.99 bottle plus case discounts too

Bramptons Cabernet Sauvignon 2007 usually £8.99 bottle Bin End Offer £6.99 bottle plus case discounts too!!

Saam Mountain Chenin Blanc 2009 & Saam Mountain Pinotage 2009 at £ 6.35 bottle or introductory offer buy any 2 for £11.00

### Beers

We have a big selection of ales on our 4 x ½ litre bottles for £5.50 offer including Thwaites Bomber, Wainwright & Shuttle, Wychwood Hobgoblin, Scarecrow, Wychcraft & Goliath Shepherd Neame, Masterbrew, Marston's Pedigree these beers may change without notice but more will take their place.

We have more offers in the pipeline for July arriving in the first two weeks of the month.

Our Usual case discounts are 5% off 6 bottles or 7½% off 12 bottles

